

AAUP/AFT Affiliation Financial Projection Spreadsheet

Explanation

This is an explanation of the descriptions and figures on the financial projection spreadsheet that follows. The columns are based on AAUP's fiscal year of January 1 to December 31. The first column "total" is for the 2022 fiscal year, though any changes would not start until August 1, 2022.

These calculations assume an annual 1.5% membership dues rate increase, which includes AAUP dues (Standalone and Joint) and assume the same increase in per capita payments to AFT. There is also an assumption of stable membership and thus no growth or loss in membership counts.

This spreadsheet only reflects dues revenues and fees received by AAUP. Other revenue received by AAUP is not significant and is not expected to change in the event of an affiliation.

Change In AAUP's Dues Revenue with AFT Affiliation Spreadsheet Explanation

Total AAUP Dues Revenue w/escalator using 2022 rates

This first section calculates AAUP's membership dues revenue if there is no affiliation. The "Standalone Dues Total at 100% to AAUP" is made up of dues received from Advocacy members, and standalone Collective Bargaining and Advocacy Chapters.

Currently, AAUP chapters that are also affiliated with AFT (called "Joint Chapters") pay AAUP dues at the rate of 66% and also independently pay AFT per capita at the rate of 50%. The "Joint Dues Total 2/3 to AAUP" is the total amount of membership dues AAUP receives from Joint Chapters.

The "Total AAUP Dues Revenue w/escalator using 2022 rates" is the total of these two rows and reflects the estimated total AAUP dues revenue if there is no affiliation (including an annual 1.5% membership dues increase.)

Total AAUP Dues Revenue after Per Capita Paid to AFT

This second section calculates the net dues revenue that AAUP would retain in the event of an affiliation with AFT. For standalone AAUP members and chapters, AAUP will pay to AFT 50% of the national AFT per capita. The "Standalone AAUP Dues Revenue with escalator" calculates the net amount of membership dues retained by AAUP after paying 50% of AFT per capita on behalf of standalone chapters.

In the event of an affiliation, the Joint Chapters AAUP dues of 66% would be reduced over 5.5 years to 50% so that all AAUP chapters would pay roughly 50% of AAUP dues and 50% of AFT per capita. Thus the "Joint Dues rate reducing from 66% - 50% over 5.5 years" calculates the membership dues AAUP would receive from Joint Chapters on this schedule.

The "Total AAUP Dues Revenue after Per Capita Paid to AFT" is the total of these two rows and reflects the total dues revenue AAUP would retain if there is an affiliation with AFT (including an annual 1.5% membership dues increase.)

Total AAUP Dues Revenue and AFT Fee

This third section calculates the total dues revenues and fees AAUP would retain in the event of an affiliation with AFT. If there is an affiliation, the AFT will pay to AAUP a Fee for its 148,000 higher

education members (who are not members of AAUP) to help support AAUP programs. As reflected in the "AFT Fee Phase Down – (\$25-20)" the fee starts out at \$25 per AFT higher ed member and reduces annually until it gets down to a \$20 per member by 2032. The "148,000 HE AFT members @ \$25 - \$20 per member" calculates the annual total of these fees that AAUP will received from AFT. (There is no 1.5% escalator for this amount.) The next row is the "Total AAUP Dues Revenue after Per Capita Paid to AFT" which is just the total carried over from the second section above.

The " Total AAUP Dues Revenue and AFT Fee" is the total of these two rows.

Projected Net Cost of Affiliation w/base yr. escalator

This final row reflects the difference in revenue in the event of an affiliation with AFT, where the total is the amount AAUP retains if there is no affiliation (total in section 1) minus the amount AAUP retains if there is an affiliation (total in section 3). Thus, the black numbers reflect an increase, and red () numbers reflect a decrease, in the amount AAUP retains if there is an affiliation. (Again, there is not expected to be a change in other revenue received by AAUP.)

Change In AAUP's Dues Revenue with AFT Affiliation

	Total	2023	2024	2025	2026	2027	2028	2029	2030	2031	2032
Standalone Dues Total at 100% to AAUP	\$6,933,282.80	\$7,037,282.04	\$7,142,841.27	\$7,249,983.89	\$7,358,733.65	\$7,469,114.65	\$7,581,151.37	\$7,694,868.65	\$7,810,291.67	\$7,927,446.05	\$8,046,357.74
Joint Dues Total 2/3 to AAUP	\$1,456,067.71	\$1,477,908.73	\$1,500,077.36	\$1,522,578.52	\$1,545,417.19	\$1,568,598.45	\$1,592,127.43	\$1,616,009.34	\$1,640,249.48	\$1,664,853.22	\$1,689,826.02
Total AAUP Dues Revenue w/ escalator using 2022 rates	\$8,389,350.51	\$8,515,190.77	\$8,642,918.63	\$8,772,562.41	\$8,904,150.84	\$9,037,713.11	\$9,173,278.80	\$9,310,877.99	\$9,450,541.16	\$9,592,299.27	\$9,736,183.76
Standalone AAUP Dues Revenue with escalator	Year 1 \$5,604,403.60	Year 2 \$3,800,132.30	Year 3 \$3,857,134.29	Year 4 \$3,914,991.30	Year 5 \$3,973,716.17	Year 6 \$4,033,321.91	Year 7 \$4,093,821.74	Year 8 \$4,155,229.07	Year 9 \$4,217,557.50	Year 10 \$4,280,820.87	Year 11 \$4,345,033.18
Joint Dues rate reducing from 66% - 50% over 5.5 Years	\$1,456,067.71	\$1,477,908.73	\$1,391,439.07	\$1,321,193.84	\$1,248,528.18	\$1,173,385.28	\$1,190,986.06	\$1,208,850.85	\$1,226,983.61	\$1,245,388.36	\$1,264,069.19
Total AAUP Dues Revenue after Per Capita Paid to AFT	\$7,060,471.31	\$5,278,041.03	\$5,248,573.36	\$5,236,185.14	\$5,222,244.35	\$5,206,707.19	\$5,284,807.80	\$5,364,079.92	\$5,444,541.12	\$5,526,209.23	\$5,609,102.37
AFT Fee Phase Down - (\$25 - \$20)	\$25.00	\$24.50	\$24.00	\$23.50	\$23.00	\$22.50	\$22.00	\$21.50	\$21.00	\$20.50	\$20.00
148,000 HE AFT members @ \$25 - \$20 per member	\$1,541,666.67	\$3,669,166.67	\$3,595,166.67	\$3,521,166.67	\$3,447,166.67	\$3,373,166.67	\$3,299,166.67	\$3,225,166.67	\$3,151,166.67	\$3,077,166.67	\$3,003,166.67
Total AAUP Dues Revenue after Per Capita Paid to AFT	\$7,060,471.31	\$5,278,041.03	\$5,248,573.36	\$5,236,185.14	\$5,222,244.35	\$5,206,707.19	\$5,284,807.80	\$5,364,079.92	\$5,444,541.12	\$5,526,209.23	\$5,609,102.37
Total AAUP Dues Revenue and AFT Fee	\$8,602,137.97	\$8,947,207.69	\$8,843,740.02	\$8,757,351.81	\$8,669,411.02	\$8,579,873.86	\$8,583,974.47	\$8,589,246.58	\$8,595,707.78	\$8,603,375.90	\$8,612,269.04
Projected Net Cost of Affiliation w/Base Yr. escalator	\$212,787.46	\$432,016.93	\$200,821.39	(\$15,210.60)	(\$234,739.83)	(\$457,839.25)	(\$589,304.34)	(\$721,631.40)	(\$854,833.37)	(\$988,923.37)	(\$1,123,914.73)

Added Cost of Affiliation for Standalone Chapters

Potential AAUP Chapter Assistance Fund @ 100%	\$72,218.70	\$173,324.89	\$322,020.45	\$486,596.24	\$619,411.57	\$768,107.13					
Potential AAUP Chapter Assistance Fund @ 75%		\$129,993.67	\$241,515.34	\$364,947.18	\$464,558.68	\$576,080.35					
Potential Chapter Assistance Fund @ 50%		\$86,662.45	\$161,010.23	\$243,298.12	\$309,705.79	\$384,053.57					